

Company Profile – JINXIN Incorporated



BACKGROUND & PROFILE

JINXIN's core business is design, development, and procurement of military defense and support systems, including COTS and Cybersecurity applications. The five founders of JINXIN have backgrounds in combat and civil air operations, large weapon systems procurement, procurement budget funding, and direct U.S. Foreign Military Sales experience. They collectively have over 100 years of experience, including direct involvement in procurement of major aircraft systems (F-5A/B/E/F, F-16A/B, F-18C/D, F-15, JAS-39, L-39, Alpha Jet, and C-130 aircraft), Air Defense Systems, Avionics, communications, and ECM systems and product upgrades, worth over \$3.5 Billion, from the United States, Germany, Sweden, Singapore, Belgium, Finland, Turkey, and Israel.

JINXIN's in-depth experience working successfully with and within the national military procurement system and the extensive contacts developed doing that work puts us in the ideal position to help you with marketing to the military and governmental organizations. JINXIN also has partnership arrangements with key government lobbyists, corporate sales directors, and commercial consultants that augment our talents and provide an unparalleled ability that you can take full advantage of to reach the highest echelons of national defense and military establishment with speed, credibility, and total effectiveness.

JINXIN complies with the laws and regulations of the United States and all laws and regulations of our client/customer countries.

PRODUCTS AND SERVICES

CAPABILITIES

IAC – Information Technology, Artificial Intelligence, and Cyberspace Operations

AIR & SPACE

MARINE SYSTEMS

LAND SYSTEMS

REPRESENTATIVE SERVICES

CONTACT INFORMATION

75 Main St STE 2, #119, Plymouth, NH 03264, USA
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JINXIN Inc Proprietary



EXCLUSIVE SUPPLIER PROGRAM (ESP)

- We know that airplanes cannot take off without ALL of its essential parts
- we know that tanks cannot go into battle without ALL (not some, not most, but ALL) of its required components

At JINXIN Inc, we know that your requirements are actually ***required, and we take this seriously.*** Meeting your requirements is the most important thing we do and, under our ESP package, we guarantee 100% of your critical parts.

- If we don't have it we will find it and we will get it for you
- If it is obsolete, we will give you the latest improved version
- If it doesn't exist, we will make it for you



CAPABILITIES

IT-AI-CYBERSPACE (IAC)

In IAC, we provide development, deployment, and sustainment, specifically spares, repair services, and technical support/training in the area of defense sensors, surveillance, cybersecurity, and integrated systems.

- i. Our focus in IAC is to support Systems and Component Development, Deployment, and Defense of C3I systems including:
 - a. Joint Forces Tactical Debriefing Systems
 - b. Active/Passive AWS Sonar Systems
 - c. Covert Passive RADAR Systems
 - d. Strategic and Tactical ELINT/ESM Systems
 - e. Compact Airborne Networking Datalink Systems

JINXIN integrates COTS components and technologies from researchers, developers, and manufacturers in US and allied nations to customize products for the specific end user's mission objectives, providing unique and secured products that gives the customer full control.

CAPABILITIES

IT-AI-CYBERSPACE (IAC)

We continuously work on supporting USG (DOD/DARPA/DLA/DIU) requirements and priorities, focusing on technological integration, innovation, interoperability, scalability, and cybersecurity.

Communication Equipment Support:

- Marconi/BAE Martello Radar
- MBDA Rapier System
- Plessey Watchman Radar
- Tropospheric Scatter System
- Air Trac Control systems
- Mobile ATC cabins
- Radar/Voice/Data recorders



CAPABILITIES

IT-AI-CYBERSPACE (IAC)

Maintenance, Repair & Overhaul - We manage the Maintenance, Repair and Overhaul of customer supplied Radar and Communication equipment, in collaboration with approved repair facilities, providing Line Replacement Units (LRUs) and comprehensive repair & upgrade services that are supported by our global network. We supply a wide range of spare parts, components, sub-assemblies and systems with full traceability and in collaboration with authorized and approved repair facilities. All products and services are covered by the appropriate warranties.

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CAPABILITIES

AIR AND SPACE

UAV/UAS SYSTEMS DESIGN, DEPLOYMENT, DEFENSE, AND SUPPORT

- Customized UAV Systems – Mission Optimization
- Core autonomy solutions for manned and unmanned platforms
- Intuitive user interface for mission planning and monitoring
- General and mission-specific algorithms
- Static and moving obstacle avoidance
- System health monitoring
- Payload management and control
- Data management for secure storage and realtime mission analysis
- Plug-and-play design easily integrates with customer or third-party sensors, payloads, algorithms, and interfaces
- Compatible with open architecture standards, including UMAA, ROS, and DDS

Anti-UAS/UAV defensive systems, including “capture and retain” systems



CAPABILITIES

AIR AND SPACE

FIXED WING Aircraft Support – Military/Dual Use

- C-130H/T56
- F-18/F404/414
- F-16/F-15/F100
- F-5/J85
- BAE Hawk/Boeing T-45 Goshawk
- Dassault/Dornier Alpha Jet
- Casa/IPTN CN-235/C-295
- Dornier Do-228, Fokker F27
- Pilatus PC-6/PC-9/PC-7/AU-23/TPE331



CAPABILITIES

AIR AND SPACE

FIXED WING Aircraft Support Commercial A/R (Structure and Aerodynamics):

- **Aircraft**
Airbus – A300, A300-600, A310, A320, A330, A340
Boeing – B737, B737-3/4/500, B737-6/8/900, 747, 747-400, B757, B767, B767, B777, MD-80, MD-11
- **Nacelle Structures and Systems**
Inlet, Fan, Translating Cowls, Thrust Reversers, Blocker Doors, Core Cowls, Exhaust Nozzles, Center bodies, CF6-80C2/80E (Goodrich), CFM56-3/-5/-7 (Boeing), PW4000/GE90 (Boeing/Goodrich), RB211 (Goodrich/Shorts), V2500-D5 (Goodrich)
- **Reversers**
CF6-80C2/80E & PW4168 (GE/MRAS), CFM56-3/-5/-7, GE90, MD80 & PW4000 (Boeing), F100 (Fokker), RB211 & V2500 (Goodrich/Collins)
- **Airframe Structures**
Structural component overhaul/repairs, Cargo Doors, Landing Gear Doors, Wings, Flaps, Slats, Spoilers, Stabilizers, Tabs and Panels for all Aircraft Types listed above.

CAPABILITIES

AIR AND SPACE

ROTARY WING AIRCRAFT SUPPORT

- UH-60/S70 Blackhawk
- Boeing AH-64 Apache
- Westland Lynx / Super Lynx
- Bell 205/206/212/412/429
- Bell UH-1/AH-1 Cobra/OH-58 Kiowa
- Agusta Westland AW139, AW/EH101
- Eurocopter NH90, Puma/Super Puma, Dauphin
- T55, T53, PT6, and M250 turbine engines

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CAPABILITIES

AIR AND SPACE

GROUND SUPPORT EQUIPMENT

- Aircraft refueling, Ground power, Air starter units, Air conditioners
- Loading trolleys, jacks, Stairs and platforms, Tire inflation gauges, Hydraulic rigs, Trailers
- Tooling and Test Equipment, Life support equipment

SYSTEMS COMPONENT SUPPORT

- Engine and fuel systems, fuel bladder manufacturing
 - Fuel Cell Repairs (IAW USAF TO-1-1-3 or NAVAIR 01-1A-35)
- Avionics, electrical and lighting systems
- Hydraulic, Flight Control, Actuation components
- Landing gear
- Radar and radio equipment
- Flight clothing and accessories
- Minor hardware (Fasteners, Connectors, Fuses, Bearings)

CAPABILITIES

AIR AND SPACE

MAINTENANCE, REPAIR & OVERHAUL (MRO)

- Gearbox assemblies
- Flight controls
- Cockpit instruments
- Landing gear
- Electrical actuators and fans
- Electrical motors and generators
- Fuel and hydraulic parts
- Oxygen and air conditioning systems

NOTE: All Maintenance, Repair and Overhaul work is undertaken at approved/accredited repair facilities and we provide comprehensive traceability and product warranties

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CAPABILITIES

MARINE SYSTEMS

We support naval vessels operated by Naval forces worldwide. We supply a wide range of spare parts, components, sub-assemblies and systems with full traceability. We also provide MRO management services for equipment fitted to the platforms we support.

EQUIPMENT SUPPORT

- Patrol Boats, Fast crafts and Rigid Inflatable Boats
- Gas turbine accessories
- Radar systems and spares
- Communications equipment
- Instrumentation & Electronics
- Windscreen wiper systems
- Medical equipment
- Diving equipment

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CAPABILITIES

MARINE SYSTEMS

DOCKSIDE EQUIPMENT

- Cranes, Hoists & Winches
- Access platforms
- Shackles, Straps, load restraint equipment
- Wire Ropes & Fibre Ropes
- Forklifts
- Hoses and associated fittings

MAINTENANCE, REPAIR & OVERHAUL

- Engines and Accessories
- Radar & Communication equipment
- Voice/Data recording equipment
- Generators/Pumps/Compressors
- Fuel & Hydraulic systems

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CAPABILITIES

LAND SYSTEMS

We supply a wide range of spare parts, components, sub-assemblies and systems with full traceability. We also provide MRO management services for equipment fitted to the platforms we support, in collaboration with authorized and approved repair facilities

TACTICAL WHEELED VEHICLES

- 1/4 ton: M38, M38AI, MI5IA2, CJ Series Jeep
- 3/4 ton: M37, CUCCV, M715
- 1 1/4 ton: M998 (HUMMV Family of Vehicles)
- Truck 2 1/2 ton: M34, M35, M35AI, M35A2, M36, M211, M602
- Truck 5 ton: M52, M54, M55, M62, M543, M809, M939 Series

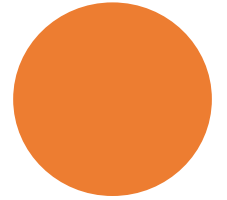


CAPABILITIES

LAND SYSTEMS

ARMORED TRACKED & WHEELED VEHICLES

- Armored Vehicles: M113 Series, AIFV, V150, LAV, ASV
- Self Propelled Howitzers: M107, M108, M109, M110, M578
- Main Battle Tanks: M24, M41, M47, M48, M60, M728, M1, M1A1
- Amphibious Assault Vehicles: LVTP-5, LVTP-7, AAV-7
- Infantry Fighting Vehicles: M2/M3 Bradley
- FV4030/4/34 Challenger II MBT
- Scorpion/Spartan/Sultan/Samson/Scimitar
- Leopard Tank
- MOWAG Piranha
- Miscellaneous Vehicles: M88A1, M88A2 HERCULES, M9 ACE



CAPABILITIES

LAND SYSTEMS

INFANTRY SUPPORT EQUIPMENT

We supply a range of Infantry support equipment:

- Body Armor
- Night Vision & Laser equipment
- Audio & Communication equipment
- Headsets & Helmets

Maintenance, Repair & Overhaul:

We also manage the Maintenance, Repair and Overhaul of customer equipment, in collaboration with a number of authorized and approved repair facilities. Additionally, we provide test, calibration and re-certification services for customer supplied equipment.

- Engines and Accessories
- Generators/Pumps/Compressors
- Fuel & Hydraulic systems
- Gearboxes and Accessories
- Optronics/Radar/Communications

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CAPABILITIES

MRO STATEMENT

All Maintenance, Repair and Overhaul work is undertaken at approved/accredited repair facilities and we provide comprehensive traceability and product warranties. All products pass through our rigorous inspection procedures to ensure full compliance with the latest specifications and technical standards. Maintenance, Repair and Overhaul work is undertaken at EASA / JAA / FAA or OEM approved repair facilities.

JINXIN complies with the laws and regulations of the United States and all laws and regulations of our client/customer countries.

PRODUCTS AND SERVICES

CAPABILITIES

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REPRESENTATIVE SERVICES

CONTACT INFORMATION

REPRESENTATIVE SERVICES

JINXIN provides full-service representation with marketing analysis, product marketing, customer relations development, program management, consulting, and sales services. For any company looking to move between the growing Asian markets and the large US industrial military and commercial base, successful marketing of your products will place you in a solid position to launch your expansion. JINXIN can provide the right information and the right connections to make this a reality. With our experienced and well-connected team, JINXIN is uniquely qualified to provide these services for your company. Below is a description of our products and services. If you have any questions or require additional information, please let us know.

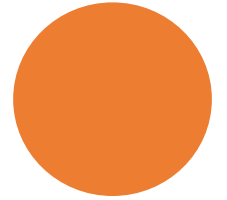
REPRESENTATIVE SERVICES

MARKET ANALYSIS

- Study of the customer, their current operational situation, the problems they encounter
- Identify customer's fiscal plans and budgetary constraints
- Research and reveal upper management (Senior military leaders) opinions and attitudes
- Recommendation on what it would take to sell your products
- Short-term arrangements (4-6 weeks)
- Most appropriate for new product introduction

PRODUCT MARKETING

- Active Marketing of your product(s)
- Includes lobbying efforts and generating interests within the customer organization
- Specific product and specific customer(s)
- Short-term arrangements (2 - 6 months)
- Most appropriate for low-value items that require little or no follow-on support



REPRESENTATIVE SERVICES

CTG PROGRAM MANAGEMENT

- “Cradle-to-Grave” Management of your program, from inception and contractual negotiations to definitizations, order development, production, delivery, and after-market support, including sustainment and upgrade requirements.
- Specific product(s), Specific Customer
- Long-term arrangements (normally over 3 years)
- Most appropriate for large, high-value systems that require follow-on support, training, and logistics systems set-up.

BASIC COMPANY REPRESENTATION

- Business development of products
- Conduct follow-up visits to key decision makers on behalf of your company
- Coordinate your visits to ensure you meet the key decision makers and influencers
 - Meet the right people the first time, beat out the competition
- Provide information on key personnel, including their opinions of your products and potential
- Search and Identify new potential customers
- Long-term representation (2-3 years)
- Most appropriate for new companies looking to build a solid customer base for future business

REPRESENTATIVE SERVICES

FULL SERVICE COMPANY REPRESENTATION

- Includes **Basic Company Representation** services
- Business Development for entire company
- Marketing service for each Specific product(s)
- Identifies and Targets all potential customers
- Provides **CTG Product Management** for each product
- Provides **Market Analysis** for each product
- Long-Range Market Development (normally over 3 years)
- Most appropriate for companies that are established in the market but have several projects with the customer(s) that need on-site and on-call services in a dynamic marketing environment in order to beat out other international competitors and increase market share



REPRESENTATIVE SERVICES

In order to achieve marketing success, we provide a two-phased plan to your sales process: *an exploratory phase and an implementation phase.*

The **exploratory phase** is a study of the customer, their current operational situation, the problems they encounter that you may be able to solve, budgetary constraints, upper management opinions and attitudes, and our recommendation on what we think it would take to sell your products. This phase can save you a tremendous amount of time and money by identifying exactly what you're up against for a specific product and exactly what you will need to close the deal. After this study, you may find that such a deal can easily and quickly be made and move on to the **Implementation phase** or you may find that there are obstacles to be overcome and closing the deal may require some strategic adjustments. In either case, you are now armed with the knowledge to get it done.

The **implementation phase** is the active marketing of the product, including targeting specific decision makers with follow-up efforts, lobbying the appropriate government agencies for funding and decisions, and actively developing customer knowledge of (and desire for) the product and its benefits at all levels of the customer's organization. Using the information and experience gleaned from the exploratory phase, this implementation will enable you to quickly close the deal and get the sale.

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